

# Hong Kong Australia Business Association Limited



global association through  
**Federation of Hong Kong  
Business Associations Worldwide**

ABN 64 108 496 313

[www.hkaba.com.au](http://www.hkaba.com.au)



Through the initiative of the Hong Kong Trade Development Council (HKTDC) and its founding members, the Hong Kong Australia Business Association (HKABA) was established in 1987. Since then, the Association has experienced tremendous growth in terms of membership base and activities. The Association now registers over 800 members in Australia and Hong Kong and has formed its chapters in New South Wales, Victoria, South Australia, Queensland, Western Australia, Canberra and Northern Territory.

Its membership profile cuts across various industry sectors with trading groups as its largest members, Legal Services comes second followed by the Logistics sector. Other major industry groups within the membership base include Accounting, Business Consultancy, Real Estate, Retail, Education and Travel Services. A committee headed by its president governs each of these chapters.

## Membership Benefit

### The association provides:

- The opportunity for contact between fellow members to exchange and widen business opportunities at networking functions
- A forum for understanding and discussing important business and trade issues at regular seminar/s and meetings addressed by speakers with expertise on relevant subjects
- Opportunity to participate in trade missions to Hong Kong exclusive to HKABA members
- Members only event:
  - Hong Kong Forum 2015
  - Optional side trip to China (tba)
  - World SME Expo & Innovation Design Tech 2015
- A regular e-newsletter, the "Hong Kong Monitor", on activities both in Australia and Hong Kong and the opportunity to develop business through the newsletter
- The opportunity to participate in social functions arranged by the Association such as Chinese New Year cocktails, annual balls, Food & Wine Appreciation dinners, etc.
- Members' rates will be charged when attending AUSTCHAM functions in Hong Kong
- Free listing on the HKABA and Federation websites
- Access to HKABA membership database search with a personal login and password
- Benefits secured for members of the Federation of Hong Kong Business Associations Worldwide when travelling to Hong Kong - check them out from the Federation Website at [www.hkfederation.org.hk](http://www.hkfederation.org.hk)

In addition, the Federation offers:

- Free Access to HKTDC Trade Fairs and VIP lounge. (No fee & no pre-registration are required. Simply present the Federation membership card & your business card at the reception counter of the VIP lounge of the fairground) <http://www.hkfederation.org.hk/benefits/dragon.asp>
- Discount on HKTDC Customized Business Matching Service NEW!(20% off on Matching Fee and 50% off on Appointment Fee)  
<http://www.hkfederation.org.hk/trade/index.asp>
- 10% off discount on food in restaurants in Hong Kong Convention & Exhibition Centre NEW!  
<http://www.hkfederation.org.hk/benefits/food.asp>
- Special offer by Rhombus International Hotels Group  
<http://www.hkfederation.org.hk/benefits/hotel2.asp>
- Exclusive offer for subscribing hket.com NEW! (14-day free trial and special subscription offer)  
<http://www.hkfederation.org.hk/benefits/hket.asp>
- Access to the membership database of the Federation (exclusive access by using the association-based log-in key)  
<http://www.hkfederation.org.hk/associates/login.asp>
- Participate at the Hong Kong Forum, the annual flagship event of the Federation  
<http://www.hkfederation.org.hk/forum/index.asp>
- 20% off Discount on HKTDC Market Research Materials  
<http://www.hkfederation.org.hk/benefits/bookshop.asp>
- 10% off Discount on purchase in HKTDC Design Gallery  
<http://www.hkfederation.org.hk/benefits/design.asp>
- Speakers Bureau  
<http://www.hkfederation.org.hk/speakers/index.asp>



## Other Benefits

### New South Wales

#### **3-AAA Training & Consulting Pty Ltd**

***20% off enrolment fee for your staff undertaking the workplace traineeship program.***

***5% off for HKABA members undertaking any of our short courses***

Contact person: Wendy Au

Tel: +61 2 9890 8085

Fax: +61 2 9890 5336

Email: [wendy@3aaa.com.au](mailto:wendy@3aaa.com.au)

Website: [www.3aaa.com.au](http://www.3aaa.com.au)

#### **Abacus Visa - Immigration Lawyers**

***One hour free consultation per HKABA member***

Location: Level 5, 22 Market Street, Sydney, NSW 2000

Contact person: Linda McCreath

Tel: +61 2 9262 6244

Website: <http://www.abacusvisa.com.au/>

#### **Aon Risk Services**

***Two hours free consultation per HKABA member***

Location: Level 33, Aon Tower, 201 Kent Street, Sydney, NSW 2000

Contact person: Linda Hu

E-mail: [linda.hu@aon.com.au](mailto:linda.hu@aon.com.au)

Tel: +61 2 9253 8003

Website: <http://www.aon.com.au>

#### **China Travel Service (Aust) Pty. Ltd**

***5% off of all China Travel Service tour package***

Location: Level 1, Suite 3-7, 650 George Street at World Square, Sydney, NSW 2000

Contact person: Tony Liu

Tel: +61 2 9372 0046

Fax: +61 2 9283 9471

E-mail: [ctstony@chinatravel.com.au](mailto:ctstony@chinatravel.com.au)

Website: <http://www.chinatravel.com.au/>

**Golden Century Seafood Restaurant**

***10% discount on dining at the restaurants***

Location: 393-399 Sussex Street Sydney, NSW 2000

Contact person: Eric Wong

Tel: +61 2 9212 3901

E-mail: info@goldencentury.com.au

Website: <http://www.goldencentury.com.au/>

**LWK Pty Ltd Chartered Accountants**

***1 hour free consultation per HKABA member***

Location: Suite 201, Level 2, 65 York Street, Sydney, NSW 2000

Contact person: Victor Kwok

Tel: +61 2 9290 1588

E-mail: reception@lwkca.com

Website: <http://www.lwkca.com/>

**The Private Client Market**

***75% off membership fee (save \$750) for members who are Private Bank managed or are High Net Worth individuals***

Contact: David Beynon

Tel: 61 2 9238 4268

Email: david.beynon@theprivateclientmarket.com

Website: <http://www.theprivateclientmarket.com>

**Zilver Restaurant**

***5% off for dinner only. Not applicable for big group function or special discount banquet. Conditions apply.***

Location: Level 1, 477 Pitt St (cnr of Hay St) Haymarket, NSW 2000

Tel: + 61 2 9211 2232

Fax: + 61 9211 5670

Website: <http://www.zilver.com.au>

## WESTERN AUSTRALIA

**Bar 138 on barrack**

***All HKABA Members receive 10% off any purchase at any time, just show your Federation card.***

138 Barrack Street Perth WA 6000

Contact: Mathew Clarke

Website: [www.bar138.com.au](http://www.bar138.com.au)

**L&M Cleaning**

***One month cleaning service free when you sign up 12 months contract for the first year (WA only)***

Location: 12 White St, Osbourne Park, WA 6017

Tel: +61 404626901

Email: [lucyluan2002@hotmail.com](mailto:lucyluan2002@hotmail.com)

**Cherie Consultation – Education Department**

***Free 1 hour education consultation and obligation free per HKABA member***

**Cherie Consultation – Event Department**

***Free 1 mock event planning and obligation free per HKABA member***

***20% off photography services per HKABA member***

**Cherie Consultation – Design Department**

***20% off designing services per HKABA member***

Location: 19/ 50 St Georges Tce Perth WA

Tel: +618-63112861

Fax: +618-61620222

Email: info@cherieconsultation.com

**Green Tea Hawaii**

***10% all products for HKABA members***

Location: 50 Vigilant Tce, Ocean Reef, WA 6027

Tel: 08 93005299

Email: lgcole@bigpond.com

**HLB Mann Judd**

***One hour free consultation for HKABA members with an experienced accountant or financial planner/accredited adviser.***

Location: Level 4, 130 Stirling Street, Perth, WA 6000

Tel: 08 9227 7500

Email: Lyn Hawkins, Manager Marketing and Business Development

*LHawkins@hlbwa.com.au*

Terry Blenkinsop – Partner, Business Services

*TBlenkinsop@hlbwa.com.au*

**IFG Home Loans**

***\$150 rebate on successful transaction with Bobbie Bi***

Location: 720 Canning Highway Applecross WA

Tel: 0423 483 253

Email: bobbie@ifghomeloans.com.au

**Lust Pearls Pty Ltd**

***A minimum of 10% discount on any Lust Pearl jewellery sold plus other surprise bonuses***

Tel: 08 9325 3109

Email: [lust@lustpearls.com](mailto:lust@lustpearls.com)

**Stanley International College**

***An obligation free assessment identifying possibilities to receive recognition of prior learning or a free entry-level assessment to any of Stanley College's courses***

Location: 171 James St Northbridge WA 6003

Tel: +618 92271797

Fax: +618 92271238

Email: info@stanleycollege.edu.au

**ISA Group Pty Ltd**

***ISA Group Pty Ltd offers one hour free visa / migration consultation services for HKABA Members in Western Australia.***

Suite 5, Level 1, 40 Hasler Road Osborne Park, WA, 6017

Tel: +61 8 9346 8888

Email: info@isa.com.au

# NATIONAL

## **VOLKSWAGEN Group Australia**

*The fantastic benefits\* which will apply to HKABA members are:*

- *Privileged pricing^*
- *This program applies to all Volkswagen Passenger Vehicles, Commercial Vehicles and SKODA Vehicles.*
- *Reduced dealer delivery fee – fixed dealer delivery fee at \$1495 unless advised otherwise.*

The above benefits are only applicable on new Volkswagen Passenger and Commercial Vehicles and Škoda Vehicles.

As a member of HKABA you need to show your current membership card to the dealer when purchasing a new Volkswagen vehicle. The office will contact us for verification.

Should you have any questions regarding Volkswagen Corporate Program, please contact Peta Swan at [p.swan@barloworld.volkswagen.com.au](mailto:p.swan@barloworld.volkswagen.com.au) for more information.

\*Corporate Program benefits are not available in conjunction with other sales program or offer.

^Varies model by model. For detailed information please enquire your closest dealer.

Terms and Conditions do apply.

## **Sydney City Lexus**

*The fantastic benefits\* which will apply to HKABA members through contact with Jonathan Wu (Brand Ambassador) are:*

- *Privileged pricing^*
- *Complimentary 3 year / 60,000km Servicing Package with a new car purchase.*

*The above benefits are only applicable on new Lexus Passenger Vehicles purchased by the 31<sup>st</sup> Dec 2014.*

As a member of HKABA you need to contact Jonathan Wu (0416 031 676 or [jonathan.wu@premiumchinafunds.com.au](mailto:jonathan.wu@premiumchinafunds.com.au)) as well as show your current membership card to the dealer when purchasing a new Lexus vehicle. The office will contact us for verification.

Should you have any questions, please contact Jonathan Wu at [jonathan.wu@premiumchinafunds.com.au](mailto:jonathan.wu@premiumchinafunds.com.au) for more information.

\*Corporate Program benefits are not available in conjunction with other sales program or offer.

^Varies model by model.

Terms and Conditions do apply.